

Referral Partner Programs

for Commercial Real Estate Brokers

Clients Count on You to be Connected

Meet the unique needs of your customers while concentrating on your core business.

When your customers relocate, they could benefit from a new IP Phone System, Structured Cabling or Voice & Internet services from DiscountCall. Since 1997, many Commercial Real Estate Brokers have benefited by leveraging DiscountCall's unique approach to managing communications - especially during a critical transition

Our programs empower Commercial Real Estate Brokers to expand their customer loyalty and earnings potential. Our Partners continue to focus on their core business and earn additional revenue by providing their clients with a company they can trust.

There are two program levels: Select and Authorized. Developed to support varying business models, each category has specific requirements and benefits.

Select Referral Partner

As a Select Referral Partner, you will identify leads and facilitate customer/decision-maker introductions to a DiscountCall Account Executive (AE). The DiscountCall AE will take the lead in the sales process, with your support, to close the business. This level requires Partners to have strong relationships with the clients they refer.

Authorized Referral Partner

As an Authorized Referral Partner, you will identify sales opportunities through DiscountCall's lead registration process and a DiscountCall Account Executive takes it from there. Designed for the professional who occasionally encounters a company in need of a Phone System. If the opportunity results in business for DiscountCall, you will receive a referral commission.

Featured Products

IP Phone

- Systems
- IP & Digital Phones
- Softphones
- CTI Applications
- Maintenance Agreements

Structured Cabling

- Cat 5e/6/7
- Fiber Optic Cabling
- Overhead Paging

Voice & Internet Services

- Integrated T1 (voice/pri/data)
- Bonded T1's (voice/pri/data)
- Ethernet Bandwidth
- MPLS Networking