

TOP 8 REASONS TO PARTNER WITH US



1. Customer Experience

With an incredible customer retention rate, you will know your customers will love their DiscountCall experience. Enjoy more referrals from your customers while earning an alternate revenue stream for helping them!

2. Generous Compensation Plans

DiscountCall's compensation plans offer immediate, long-term earnings on a product that is simple for customers to understand and easy for you to sell. Continue to earn, as your customer grows and purchases more. You refer, you earn. It's that simple.

3. Wholesale IP Systems for your business

DiscountCall truly wants to partner with you. One of the easiest ways to learn about selling your customer our IP Phone System is to utilize it in-house. Why not take advantage and experience the benefits of our way of doing things for yourself? We will help you stay ahead of the game and enhance your company's effectiveness. The cost is equal to the commission for two - or even just one - referral!

4. Responsive Referral Partner Support

DiscountCall promises unmatched support. With prompt responses to sales and customer needs, your DiscountCall Account Executive is available not only to help you win more business, but also to help improve your marketing and sales programs.

5. Newsletter & LinkedIn Group

Our monthly newsletter and LinkedIn Group is filled with information to help you sell DiscountCall products and services to your base of customers - DiscountCall news, product tips, price specials, and more!

6. Quarterly Product Updates

As a partner, you will have opportunities to learn everything you need to know to sell DiscountCall products and services. Programs include lunch & learns, product demos, relationship building with your DiscountCall Account Executive, and networking opportunities with other Partners and Clients!

7. Referral Partner Sales Training

DiscountCall offers programs designed to improve your company's bottom line by boosting sales of DiscountCall, as well as all of the other products your company represents. Watch your sales grow as you pass us more business!

8. Customizable Marketing Materials

As a Referral Partner, you will receive professional, customizable marketing materials to send to your current customer base or new business prospects.

